



American Products, Inc.
 P O Box 818
 11815 Downs Road
 Pineville, N. C. 28134
 (704) 588-2400
 (800) 443-4119

For Office Use Only	
Approved _____	Declined _____
Date: _____	
Salesman No.: _____	
Customer No.: _____	

NEW ACCOUNT APPLICATION (CONFIDENTIAL INFORMATION)

Name of Company: _____ SS No.: _____ - _____ - _____
 Mailing Address: _____ Corp Fed ID No.: _____
 _____ Drivers License No.: _____
 _____ State of issue: _____ Exp: _____
 Shipping Address: _____ Tax Exempt: Yes _____ No _____

Tax Exempt Cert No.: _____
 (Certificate must be attached)

Years in operation: _____ Please check one: Corporation _____ Proprietorship _____ Partnership _____
 Telephone No. (Work/Home)(_____) _____ - _____ / (_____) _____ - _____
 Type of business: _____ Credit line request: \$ _____
 What categories are you interested in purchasing? (Please check all that apply)
 Floor sanding equipment and supplies _____ Hardwood flooring and supplies _____
 Industrial equipment _____ Cleaning supplies and equipment _____
 Rental _____

Officers and owners:
 Name: _____ Title: _____
 Name: _____ Title: _____
 Do you issue purchase orders for materials and services? Yes _____ No _____

Bank Reference:
 Name of Bank: _____ Contact Person: _____
 Address: _____
 City: _____ State: _____ ZIP: _____
 Telephone No.: (_____) _____ - _____ Account No.: _____

"I authorize the indicated bank to release banking information to American Products, Inc. on the account stated above." Signed: _____ Date: _____
 Name: _____ Title: _____

Trade References:
 Name: _____ Phone: (_____) _____ - _____
 Address: _____ FAX: (_____) _____ - _____
 Name: _____ Phone: (_____) _____ - _____
 Address: _____ FAX: (_____) _____ - _____
 Name: _____ Phone: (_____) _____ - _____
 Address: _____ FAX: (_____) _____ - _____

PERSONAL GUARANTY OF PAYMENT

In order to induce American Products, Inc. to extend credit to

_____ (the "Company") and

_____, (the "Individual"), I/we hereby guarantee the payment of all sums due or to become due and payable to American Products, Inc. by the Company or individual guarantor, including reasonable attorney's fees which might be incurred in the collection of such account. This guaranty shall include all sums owed for merchandise sold by American Products, Inc. to the Company and/or individual named above and shall apply to all current, past due or future amounts owed to American Products, Inc. This guaranty shall remain in full force and effect until notice to the contrary in writing is received by American Products, Inc. by registered mail or contract carrier.

It witness whereof, the undersigned have executed this Guaranty of Payment

this _____ day of _____, 20____.

Company Name: _____ (Seal)

Signed: _____ (Seal)

Print Name: _____

By: _____
(Authorized Officer/Title)

Corp Fed ID No.: _____

SSN: _____ Birth date: _____

Drivers License No.: _____ State: _____ Exp Date: _____

1. Applicant understands that the terms of charge account purchases are Net 30 days unless otherwise stated.
2. Applicant also understands that accounts not paid within 30 days from date of invoice will be charged 1-1/2% per month service charge.
3. In the event this account is placed with an attorney for collection, the debtor agrees to pay reasonable attorney fees of not less than 15% of the principal and interest.

Signature of authorized applicant: _____

Date: _____